

Abrasive vs. Persuasive

Abrasive shoves away
and alienates;
persuasive invites
and conciliates.

Abrasive
pours vinegar that
sours the conversation;
persuasive
sprinkles sugar that
sweetens the encounter.

Where persuasive
is the proper
demeanor,
abrasive
is inappropriately
demeaning.

Abrasive may give
short-term satisfaction,
but leads to
irreparable destruction.
Persuasive takes longer,
but the effects
are more beneficial.

You may postpone
a meeting by acting
evasive;
but once engaged,
use the power
of being
persuasive
and avoid the trap
of appearing
abrasive.

